



MINISTRY OF INDUSTRY AND TRADE
**HANOI BEER ALCOHOL AND BEVERAGE
 JOINT STOCK CORPORATION**

THE SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom - Happiness

Ha Noi,, 2025

PROPOSAL TO THE GENERAL MEETING OF SHAREHOLDERS

Re: Approval of the 2025 business plan

To: 2025 Annual General Meeting of Shareholders

- Pursuant to the Law on Enterprises No. 59/2020/QH14 passed by the National Assembly of the Socialist Republic of Vietnam on June 17th, 2020, effective from January 1st, 2021;

- Pursuant to the current Charter of organization and operation of Hanoi Beer Alcohol and Beverage Joint Stock Corporation;

The Board of Directors of Hanoi Beer Alcohol and Beverage Joint Stock Corporation respectfully submits to the General Meeting of Shareholders for approval the 2025 following business plan:

Indicators	Unit	2025 Plan
1. Consolidated revenue from sales and provision of services (including special consumption tax)	Billion VND	12,011.2
2. Revenue from sales and provision of services of the Parent company (including special consumption tax)	Billion VND	7,471.1
3. Total profit after tax of the Parent company	Billion VND	228.9
4. Divident payment	%/year	8.5

Respectfully ask for the consideration and approval of the General Meeting of Shareholders.

Best regards!

**O/B BOARD OF DIRECTORS
 CHAIRMAN**

Recipients:

- Above;
- BoD;
- BoS;
- Archive: AD, KH.

Tran Dinh Thanh

